



2012 Spring Summit Agenda

Recap of Fall Summit & Introductions – 10 minutes

District Implications for Foundation Support of Personnel – 10 minutes - Bill Chiment

Requested Data

- a. Per capita fundraising (how much is raised per student at each school)
- b. % of Parents who work for matching companies – each school to receive data by school

Financial Reporting Practices – 40 minutes

How to ensure that you are complying with all necessary IRS regulations and protecting your Directors and Officers from liability

Fundraising Promising Practices – 20 minutes

How to most effectively raise \$ from parents – stories from the field –

Gallery walk/multi vote – 30 minutes

1) Present your **most successful** fundraiser and the reasons why it was a success.

Annual Campaign (\$-a-day), Gala/Auctions, Golf Tournaments, A-Thons, Other (School name, event or strategy, approximate **net** return, contact person)

2) What is your greatest challenge and how would you like PUSDF to help address it?
(Challenge/Solution – name, school)

Closing – 10 minutes